



SC-IDEAL-MG-RFA-2019-01: “Using podcasts as part of a collaborative learning approach to bring about social behaviour change within the farming communities of Karamoja - a pilot study”

Key Information Sheets

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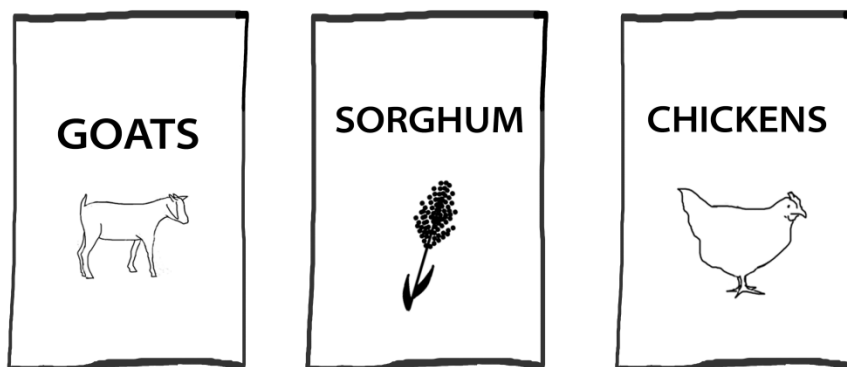
Farm Recording *Key Information Sheets*

Hints and tips to help you with farm recording

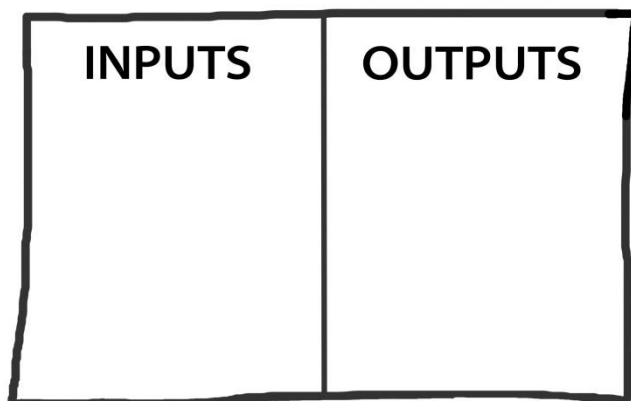
Remember:

One farm recording book per enterprise

For example you may have: goats, sorghum and chickens.



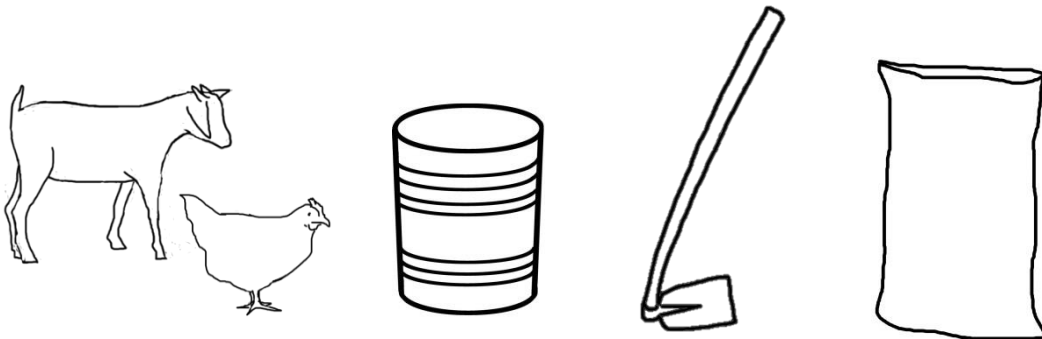
Separate Inputs and Outputs in your books



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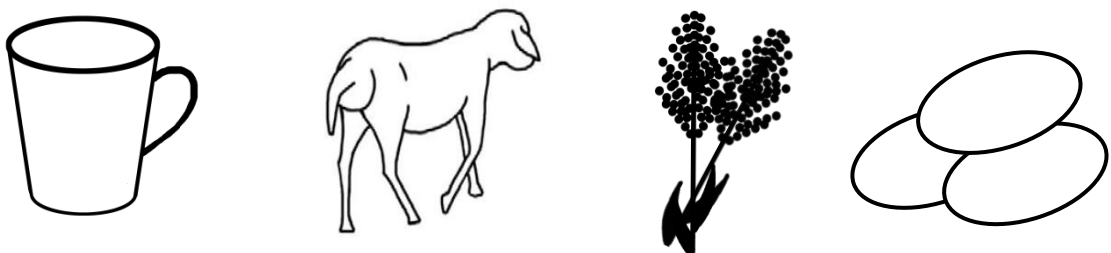
Hints and tips to help you with farm recording

Inputs – record only the costs of producing your enterprise (variable costs).



For example, the costs of buying in new livestock, tins of seed, tools or bags of fertiliser.

Outputs – record the value of what is produced by your enterprise – this may be sold, eaten, stored or given away.



For example, the value of milk, livestock, produce from crops or eggs you are selling.

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Layout of farm recording books

For each of the input and output pages include:









Name or symbol of each item/activity

Cost/value per unit of input/output (cost/value each)

Quantity/amount used/sold

Total cost/value of inputs/outputs

For example for Betty/Lucia's chicken enterprise

INPUTS				OUTPUTS			
Month	April			Month	April		
Item/ activity	Cost per unit	Quantity	Total cost	Item/ activity	Value per unit	Quantity	Total value
 Feed 1kg bag	2,000	5	10,000	 Eggs eaten	500	4	2,000
 Empty boxes for eggs			500	 Eggs sold	500	30	15,000
 Fencing			4,500	 Eggs given away	500	10	5,000
				 Eggs sold	500	35	15,000
				 Eggs eaten	500	2	1,000
Total			15,000	Total			38,000

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Gross Margins – these show how well your enterprise is doing financially.

Gross margin = total value of outputs – total costs of inputs

If the gross margin is:

Below 0 or -

Above 0 or +

Enterprise has made a **Loss** **0** Enterprise has made a **Profit**

For example for Betty/Lucia's chicken enterprise

MONTH	TOTAL INPUTS	TOTAL OUTPUTS
JANUARY	30,000	22,000
FEBRUARY	15,000	35,000
MARCH	20,000	40,000
APRIL	15,000	38,000
MAY	20,000	35,000
JUNE	30,000	45,000
TOTAL	130,000	215,000

Gross margin = 215,000 - 130,000 = 85,000

This means Betty/Lucia has made a profit.